



We are looking for someone to join our team at our location in Rathowen, Co. Westmeath

Account and Customer Support Manager (Ireland)

80% office-based | 20% customer visits

Looking for more than just another sales job?

Klasmann-Deilmann is a global leader in professional growing media, supplying commercial growers in more than 100 countries. We're looking for a commercially minded individual with a background or strong interest in horticulture to join our Irish team. This is not a traditional sales role. You'll become the trusted day-to-day contact for many of Ireland's leading growers, combining customer relationship management, inside sales, practical horticultural support and collaboration with our specialist technical teams across Europe.

What you'll do:

- Managing customer accounts throughout Ireland
- Managing the sales process from quotation through orders, delivery and invoicing
- Providing first-line technical support on growing media and crop production
- Visiting customers across Ireland (approximately 20% travel)
- Supporting selected UK customer accounts in partnership with UK-based Sales Managers
- Working closely with colleagues in Ireland, Germany, the Netherlands and the UK

We're looking for someone with:

- A qualification or practical experience in horticulture, agriculture or a related field
- Excellent communication and organisational skills
- A customer-focused, practical approach
- Strong IT skills and a full driving licence

What we offer:

- Competitive salary and annual performance bonus
- Company vehicle
- Generous employer pension contribution
- Structured training in Ireland, Germany, the Netherlands and the UK
- A supportive international working environment
- Genuine long-term career development opportunities

This is an excellent opportunity for someone who enjoys building customer relationships, solving problems and developing a long-term career within an international horticultural business. **We look forward to receiving your application!**

