



For our sales company in **Bolzano, Italy** we are looking for a committed

Sales Manager (m/f/d) with branch manager function

Support our growth course

With more than 1,000 employees in Germany and abroad and annual sales of over 225 million euros, Klasmann-Deilmann is the leading group of companies in the international substrate industry. The first-class products meet the highest demands of production horticulture. You can expect a modern and family-friendly company where everything revolves around close cooperation with our customers and colleagues.

Exciting tasks await you

- Sales management for the entire Italian market
- Personal presence with customers and negotiation partner for key account customers
- Strategic development of the sales market in Italy and adaptation of the sales strategy to trends and developments in international horticulture
- Introduction of new digital service models such as „Log & Solve“ for existing and new customers
- Support and motivation of the existing sales representative network in Italy
- Management of the sales team at the Bolzano location
- Contact person for the management of the holding company
- Preparation and reporting of monthly sales and results reports

Here you can develop your strengths

- Sound sales experience in dealing with customers and implementing sales projects
- High affinity to horticulture or the agricultural sector
- Experience in leading a sales team with sales representatives
- Business management-oriented education in horticulture and/or agriculture
- Very good knowledge of Italian and good knowledge of English or German are required
- High reliability, integrity and structured work
- Flexibility and willingness to learn
- High willingness to travel throughout Italy

Apply now

If you want to make a difference with fresh impulses, then you have come to the right place. We look forward to receiving your application, stating your salary requirements and possible starting date. Use our online application portal at www.klasmann-deilmann.com/en/careers/job-opportunities or send your complete application documents to: career@klasmann-deilmann.com.



we make it grow