



For the distribution of our products in Northern UK, we are searching at the earliest possible date for a dedicated

Area Sales Manager UK (North) (m/f)

Support our Growth

With 1,000 employees globally and annual sales of more than 200 million euros, Klasmann-Deilmann is the leading group of companies in the international substrate industry. The first-class products meet the highest demands of professional horticulture. You can expect a modern, family-friendly company that promotes the work-life balance of its employees. Our motivated personnel look after the exacting requirements of our customers.

Innovative products and services from Klasmann-Deilmann are of excellent quality with a strong reputation for high standards and technical support. This background has led to continued and consolidated growth in the UK market and we are now pleased to be offering a position in our professional horticulture sales team for an Area Sales Manager to cover the Northern part of our UK market.

Exiting task await you

- Manage and continue the sales growth with existing and potential customers
- Provide quality sales and product support to customers within the geographical area of responsibility
- Assist in identifying trends, new products, new sectors and help in developing an appropriate strategy

You can unfold your strengths here

- Hold a degree in horticulture or other suitably recognised qualifications
- Have experience of working within the horticulture industry, preferably with some experience of growing and/or providing close technical sales support to growers
- Be able to relate to the challenges our customers face when growing and assist them in finding optimum answers and solutions to these challenges
- Have some commercial experience and understanding of the horticultural industry
- Have the ability to work on your own whilst, managing a sales area and planning appropriate sales strategies
- Be communicative and able to work effectively and efficiently with others in the company group
- Essential: Need to spend several nights away, each month travelling
- Essential: Need to be currently living within the Sales Area North territory
- Hold a clean driving licence
- Have a knowledge of using MS Office applications
- Be committed to quality

We have a lot to offer

If you want to make a difference with fresh impulses, then you are right with us. Send us your application, including your CV, your salary expectations as well as a possible start date to: personal@klasmann-deilmann.com



we make it grow