



For our new Business Unit we are looking for a committed

Business Developer Indoor Farming (m/f/d)

Support our growth course

Klasmann-Deilmann is the leading corporate group in the international substrate industry, with an annual turnover of more than 225 million Euros and 1,000 employees. All over the world, our growing media provide a vital basis for plant growth, and for the success of our partners and customers in the commercial horticulture sector.

Klasmann-Deilmann markets more than 50 % of its products to the food production chain and engages with new cultivation system technology through innovative products.

As part of a strategic decision Klasmann-Deilmann is developing a new business unit in the indoor food production and vertical farming sector, wherein Klasmann-Deilmann plans to partner up, invest and contribute with inhouse knowledge to set benchmarks in the future food production. With immediate effect we are looking for a senior business developer who leads this development process:

Take on new challenges

- Development of a disruptive business unit in the area of indoor food production and vertical farming
- Leading a Klasmann-Deilmann strategy team with internal colleagues and with external support
- Analysis and mapping of trends and development of the Klasmann-Deilmann network in this sector
- Conducting workshops and events and expanding the Klasmann-Deilmann network in the indoor food production and vertical farming
- Identifying partners and developing strategic partnerships

Develop your strengths

- Degree in business administration or in the green industry for example like Horticulture, Agriculture or Food Sciences
- Several years of professional experience in an international environment in indoor food production and vertical farming
- Proven experience in new business development to disruptive and sustainable indoor food production systems
- Well-founded industry-specific network (renowned companies as well as scale-ups)
- Knowledge and experience in building new business models, coordinating investment projects as well as leading a team
- Excellent communication skills, innovative mindset
- International experience and fluent in English

Apply now

Use our online portal at www.klasmann-deilmann.com/en/careers/job-opportunities/ or send your application to career@klasmann-deilmann.com.

