



For our headquarters in Geeste, Germany we are looking for a

Sales Manager Europe (m/f/d)

Support our growth course

With more than 1,000 employees at home and abroad and an annual turnover of more than 225 million euros Klasmann-Deilmann is the leading company in the international substrate industry. It's first-class products meet the highest standards in production horticulture. A modern and family-friendly company awaits you where everything revolves around close cooperation with our customers and colleagues.

Exciting tasks await you

- Optimisation and further development of a sustainable global sales strategy for the entire product portfolio
- Leadership of an international sales team and interdisciplinary cooperation with various departments within the group
- Acquiring and maintaining new key accounts and increasing sales in the European region
- Introduction of new digital service models such as "Log & Solve" for existing and new customers
- Intensification of customer relations through consultative communication and customer visits
- Adaptation of the sales strategy to trends and developments in the international horticultural market

Here you can develop your strengths

- Bachelor's or Master's degree with a background in business administration
- Proven international sales experience
- High affinity to horticulture or the agricultural sector ("green industry")
- You have an entrepreneurial spirit, act proactively and are a true team player
- You are an inspiring and motivating leader
- You speak fluent German and English, other foreign languages are an advantage
- You are eager to be successful and at the same time to bring your team forward

Apply now

If you want to make a difference with fresh impulses, then you have come to the right place. We look forward to receiving your application. Use our online application portal at <https://klasmann-deilmann.com/en/careers/job-opportunities/> or send your complete application documents to: career@klasmann-deilmann.com



we make it grow