



For our Innovation Team we are looking for a committed

Business Developer Food Tech (m/f/d)

Support our growth course

Klasmann-Deilmann is the leading corporate group in the international substrate industry, with an annual turnover of more than 220 million Euros and 1,000 employees. All over the world, our growing media provide a vital basis for plant growth, and for the success of our partners and customers in the commercial horticulture sector. Klasmann-Deilmann markets more than 50% of its products to the food production chain and engages with new cultivation system technology through innovative products.

As part of a strategic decision Klasmann-Deilmann is developing a new business unit in the "Food Tech" sector wherein investments with partners and networks in the food industry are being planned. With immediate effect we are looking for a senior business developer who leads this development process:

Take on new challenges

- Development of a disruptive business unit in the area of Food Tech
- Leading a KD strategy team with internal colleagues and with external support
- Analysis and mapping of trends in Food Tech and development of the KD network in this sector
- Conducting workshops and events and expanding the KD network in the food industry
- Identifying partners and developing strategic partnerships

Develop your strengths

- Master's degree in Food Science, Food Technology or similar
- Professional experience in an international environment, preferably in the food industry
- Proven experience in new business development and corporate venturing related to disruptive and sustainable food systems
- Well-founded industry-specific network (renowned companies as well as scale-ups)
- Knowledge and experience in building new business models, coordinating investment projects as well as leading a team
- Excellent communication skills, innovative mindset
- International experience and fluent in English

Apply now

Use our online portal at www.klasmann-deilmann.com/en/careers/job-opportunities/ or send your application to career@klasmann-deilmann.com.

