



For business development of new markets globally, we are searching at the earliest possible date for a dedicated

## Soft fruit crop Key Account Manager (m/f/d)

### Support our Growth

With 1,000 employees and sales in more than 70 countries worldwide, Klasmann-Deilmann is a leading player in the international substrate industry. High-quality products meet the highest demands of professional horticulture. As a modern and family-friendly company the work-life balance of our employees has a high priority. The needs of our customers are our motivation to develop solutions and grow together.

Are you a passionate expert in soft fruits and motivated to extend and develop emerging soft fruit markets worldwide together with us? Let's explore new markets with high quality products, knowledge, innovations and services of Klasmann-Deilmann. Join this challenge and be part of an enthusiastic and multidisciplinary team. Make this market grow together with us!

### Your role as a Soft fruit crop Key Account Manager

- Market development: Identify trends and developments, needs and market potential
- Acquisition and sales: Continuously grow your market
- Foster publicity of Klasmann-Deilmann in the soft fruit market
- Build and extend our network in the specific market
- Based in Schiedam (NL) and/or Geeste (Germany) with travelling on a regular basis

### You can unfold your strengths here

- Hold a degree in horticulture/agriculture or related studies
- 5 years of experience in the soft fruit business
- 5 years of experience with Business Development or Sales
- be proactive, commercial, customer oriented, result driven and be a team player as well
- Excellent verbal and written communication skills (English)
- Travelling on a regular basis

### Be part of the Klasmann-Deilmann family

If you want to make a difference with fresh impulses, then you are right with us. Send us your application, including your full CV, your salary expectations and a possible starting date to: [career@klasmann-deilmann.com](mailto:career@klasmann-deilmann.com)

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*we make it grow*