

Klasmann-Deilmann is the world's leading producer of substrates for professional horticulture with an annual turnover of more than 180 million euros and 1,000 employees globally. We are an up-and-coming provider of biomass and renewable energy resources for heat and power plants in the Baltic region. At present we are consolidating our market position in Latvia by means of acquisitions.

To facilitate the rapid development of our activities, we are seeking for our office in Riga, Latvia, a

## Project Assistant (m/f)

## **Your Key Responsibilities**

- To support the Managing Director in following up the integration of recently acquired Latvian companies into our group of companies
- To working on Strategies for our biomass business
- To establish modern sales and sales controlling procedures
- To strengthen our long-lasting customer relationships
- To do market research and to development sales strategies in the field of bio-fuel
- To monitor and evaluate the market situation and suggest potential new product opportunities
- To create reports, analyse and interpret data for presentations to the Board and the shareholders

## **Your Qualifications**

- B.Sc./M.Sc. degree in forestry, agriculture or business management
- Strong hands-on mentality, feeling for people and focused on practical solutions
- Successful previous experience in sales and sales controlling procedures relating to wood and/or bio-fuel
- Proven experience in customer relationship management
- Strong business sense and relevant product and industry knowledge
- Excellent communication skills, flexible and self-organized person
- Fluent in English and Latvian

If you want to make an impact and be successful with us, send us your application, including full CV, by e-mail to: personal@klasmann-deilmann.com

